

# FREEZERBURN 2016 FINANCIALS

As at November 16, 2016

## Income

	<u># of people</u>		<u>\$75-150/ticket</u>
Ticket sales - Calgary	302	\$	45,300.00
Ticket sales - Edmonton	160	\$	24,000.00
Ticket sales - BPT	248	\$	37,200.00
Ticket sales - PayPal	40	\$	6,000.00
Ticket sales - TIES - BPT	33	\$	4,950.00
Low Income Ticket sales - BPT	17	\$	1,275.00
<b>Total Income</b>	<b>800</b>	<b>\$</b>	<b>118,725.00</b>

## Expenses

	<u># of people</u>		<u>\$10/night</u>
Ticket Sales - 3 nights	800	\$	24,000.00
Early Entry - Wed night	11	\$	110.00
Early Entry - Thu night	130	\$	1,300.00
Late Stay - Mon night	12	\$	120.00
Venue		\$	25,530.00

		<u>Actual Spent</u>
Ticket Fees	\$	44.62
Bank Fees	\$	181.09
Townhall	\$	214.96
County Permit	\$	-
Tickets & Postage	\$	2,326.16
Insurance	\$	2,100.00
Portapotties	\$	5,512.50
Radios	\$	1,205.19
Security	\$	2,000.00
Legal	\$	525.00
Producers	\$	134.75
ARTery	\$	162.63
Media	\$	216.54
DPW	\$	2,085.11
Gate	\$	400.28
Greeters	\$	130.00
Sanctuary	\$	405.72
Rangers	\$	199.59
First Aid	\$	287.66
Oracle	\$	260.42
EMT	\$	7,560.00
Golf Carts	\$	971.25
Temple	\$	4,114.59
Effigy	\$	4,226.46
DMV	\$	99.59

Fire Safety	\$	787.60
Ceremonial Production	\$	85.00
Fireworks	\$	1,665.79
Volunteer Support	\$	157.75
Leave No Trace	\$	-
Swag	\$	2,236.15
Volunteer Appreciation Party	\$	409.43
	\$	<u>40,705.83</u>
WWW	\$	1,883.93
Survival Guide	\$	1,470.00
Stickers	\$	546.68
Wristbands	\$	357.83
Participant package	\$	<u>4,258.44</u>
Contingency	\$	446.25
Expenses prior to Grants	\$	70,940.52
Art Grants	\$	19,604.14
<b>Total Expenses</b>	<b>\$</b>	<b>90,544.66</b>
5% Donation to a Burners Without Borders	\$	1,400.00
5% Donation to Ponoka Highschool	\$	1,400.00
<b>Surplus</b>	<b>\$</b>	<b>25,380.34</b>

# FREEZERBURN 2016 Actual compared to Budget

As at November 16, 2016

Income	# of people	\$75-150/ticket	Budget	Variance Amount	Variance %	Explain over 20%
Ticket sales - Calgary	302	\$ 45,300.00				
Ticket sales - Edmonton	160	\$ 24,000.00				
Ticket sales - BPT	248	\$ 37,200.00				
Ticket sales - PayPal	40	\$ 6,000.00	\$ 112,500.00	\$ 4,950.00	4.4	Moved Low Income tickets not used to the TIEs program
Ticket sales - TIES	33	\$ 4,950.00				
Low Income Ticket sales	17	\$ 1,275.00	\$ 3,750.00	\$ (2,475.00)	(66.0)	Low requests for Low Income
		\$ -				
<b>Total Income</b>	800	<b>\$ 118,725.00</b>	<b>\$ 116,250.00</b>			

## Expenses

	# of people	\$10/night				
Ticket Sales - 3 nights	800	\$ 24,000.00	\$ 24,000.00	\$ -	-	
Early Entry - Thu night	130	\$ 1,300.00	\$ 1,500.00	\$ (200.00)	(13.3)	
Early Entry - Wed night	11	\$ 110.00	\$ 200.00	\$ (90.00)	(45.0)	Less people needed for early early entry
Late Stay - Mon night	12	\$ 120.00	\$ 100.00	\$ 20.00	20.0	
Venue		\$ 25,530.00	\$ 25,800.00			
		<u>Actual Spent</u>				
Ticket Fees		\$ 45	\$ 200	\$ (155.38)	(77.7)	Less tickets sold through PayPal
Bank Fees		\$ 181	\$ 50	\$ 131.09	262.2	Fee for depositing cash sale money & # of chqs/month
Townhall		\$ 215	\$ 250	\$ (35.04)	(14.0)	
County Permit			\$ 100	\$ (100.00)	(100.0)	County choose not to charge us this year
Tickets & Postage		\$ 2,326	\$ 5,250	\$ (2,923.84)	(55.7)	Not as many packages to mail as budgeted for
Insurance		\$ 2,100	\$ 2,500	\$ (400.00)	(16.0)	
Portapotties		\$ 5,513	\$ 6,000	\$ (487.50)	(8.1)	
Lawyer		\$ 525	\$ 500	\$ 25.00	5.0	
Radios		\$ 1,205	\$ 1,000	\$ 205.19	20.5	Got ear pieces to hear radios at stages
Security		\$ 2,000	\$ 3,000	\$ (1,000.00)	(33.3)	Used same guys as last year @ same rate
Producers		\$ 135	\$ 400	\$ (265.25)	(66.3)	low costs incurred
Media		\$ 217	\$ 100	\$ 116.54	116.5	Needed to make more signs then budgeted for
DPW		\$ 2,085	\$ 3,500	\$ (1,414.89)	(40.4)	Did not rent crane
Gate		\$ 400	\$ 500	\$ (99.72)	(19.9)	low costs incurred
Greeters		\$ 130	\$ 200	\$ (70.00)	(35.0)	low costs incurred
Sanctuary		\$ 406	\$ 850	\$ (444.28)	(52.3)	Did not buy car port
Rangers		\$ 200	\$ 250	\$ (50.41)	(20.2)	
First Aid		\$ 288	\$ 250	\$ 37.66	15.1	
Oracle		\$ 260	\$ 100	\$ 160.42	160.4	Did not account for generator cost in budget
EMT		\$ 7,560	\$ 7,560	\$ -	-	
Golf Carts		\$ 971	\$ 1,200	\$ (228.75)	(19.1)	
Temple		\$ 4,115	\$ 4,000	\$ 114.59	2.9	

Effigy	\$ 4,226	\$ 4,000	\$ 226.46	5.7	
DMV	\$ 100	\$ 100	\$ (0.41)	(0.4)	
Fire Safety	\$ 788	\$ 750	\$ 37.60	5.0	
Sound Marshal	\$ -	\$ -	\$ -		
Ceremonial Production	\$ 85	\$ 250	\$ (165.00)	(66.0)	Lead lost receipts
Fireworks	\$ 1,666	\$ 1,750	\$ (84.21)	(4.8)	
Volunteer Support	\$ 158	\$ 100	\$ 57.75	57.8	Bought more snacks for volunteers but covered in V.A.P.
Leave No Trace		\$ 100	\$ (100.00)	(100.0)	No costs incurred
ARTery	\$ 163	\$ 100	\$ 62.63	62.6	First year learnings
Swag	\$ 2,236	\$ 2,500	\$ (263.85)	(10.6)	
Volunteer Appreciation Party	\$ 409	\$ 500	\$ (90.57)	(18.1)	
	<u>\$ 40,705.83</u>	<u>\$ 47,910.00</u>	<u>\$ (7,204.17)</u>		
WWW	\$ 1,883.93	\$ 2,500.00	\$ (616.07)	(24.6)	costs came in under budget
Survival Guide	\$ 1,470.00	\$ 1,500.00	\$ (30.00)	(2.0)	
Stickers	\$ 546.68	\$ 500.00	\$ 46.68	9.3	
Wristbands	\$ 357.83	\$ 500.00	\$ (142.17)	(28.4)	costs came in under budget
Participant package	<u>\$ 4,258.44</u>	<u>\$ 5,000.00</u>	<u>\$ (741.56)</u>		
Expenses prior to Grants	\$ 70,494.27	\$ 78,710.00	\$ (7,945.73)		
Art Grants	\$ 19,604.14	\$ 22,500.00	\$ (2,895.86)	(12.9)	
10% Contingency	\$ 446.25	\$ 7,871.00	\$ (7,424.75)	(94.3)	1 itm needed contingency fund; bought extra set of wristbands
<b>Total Expenses</b>	<u><b>\$ 90,544.66</b></u>	<u><b>\$ 109,081.00</b></u>	<u><b>\$ (18,266.34)</b></u>		
10% Donation	\$ 2,800.00	\$ 716.90	\$ 1,826.63		Changes with expenses
<b>Surplus</b>	<b>\$ 25,380.34</b>	<b>\$ 6,452.10</b>	<b>\$ 16,439.71</b>		